



XALO™ JUICE

Aloe + Mangosteen

BY XANGO, LLC

PRODUCT

What is XALO™ Juice?

The XALO Juice formula—headlined by aloe, mangosteen and other premium ingredients—enhances natural beauty and invigorates the body's internal systems while continuing the tradition of great-tasting premium nutritional products offered by XANGO, LLC. XALO Juice will be available in Germany, Austria and Belgium this summer.

What are the ingredients of XALO JUICE?

The primary ingredients are aloe and mangosteen. Grape seed, green tea and other premium ingredients also provide additional nutritional benefits in the formulation of XALO Juice.

What are the nutritional benefits of XALO?

The smooth, proprietary fusion of aloe and mangosteen as well as grape seed and green tea—as found in XALO Juice—enhances natural beauty and invigorates the body's internal systems. Drinking just three ounces a day delivers the active nutrients shown to:

- Support digestive health
- Vitalize tone, health and regeneration of healthy skin
- Improve proper absorption of nutrients
- Boost natural energy levels

Why aloe?

Aloe offers proven extensive nutritional benefits distinct to those of mangosteen and XANGO Juice.

What is the recommended daily intake of XALO Juice?

One to three ounces. However many people choose to vary from this amount according to their personal preferences. It is also recommended to use XALO along with XANGO® Juice.

Will XANGO JUICE continue to be sold in markets where XALO Juice has been introduced?

Yes. XALO Juice will be sold in addition to XANGO Juice—our premium flagship product.

Is it safe to take XALO with medication?

There are no known contradictions with XALO Juice and medications. However, if you are consuming any medications or have a known medical condition, it is best to consult your health care provider before consuming XALO Juice.

PRICING/COMMISSIONS

How much does XALO Juice cost?

The pricing model of XALO Juice is identical to that of XANGO Juice. XALO Juice and XANGO Juice are sold by the case – four 750ml bottles – at \$100 USD.

How much PV is attached to XALO Juice?

The personal and commissionable volume of XALO Juice is equal to that of XANGO Juice. Each case sold represents 100PV.

How does XALO Juice fit into the XANGO Compensation Plan?

XanGo distributors may purchase XANGO Juice or XALO Juice to fulfill Compensation Plan qualifications.

If members of my distributor organization purchase XALO Juice, how does that affect my qualification or commission payout?

It doesn't. XALO Juice fulfills and matches all XANGO Compensation Plan qualifications and commission payouts.

COMPANY

Why did XANGO, LLC choose to bring XALO Juice to market?

XALO Juice expands the reach of the category created by XANGO, LLC and the great-tasting nutritional benefits of XANGO Juice. The aloe + mangosteen formula of XALO Juice offers a distinct set of nutrition and beauty advantages.

Where is XALO Juice available?

XALO Juice will be available to XANGO distributors in Germany, Austria and Belgium this summer.

Why was XALO Juice introduced in these markets?

The unique aloe + mangosteen product formula of XALO Juice expands the reach of the premium mangosteen product category created by XANGO, LLC and meets growing demands in the European Union.

Will XALO Juice be available in other markets? When?

XANGO, LLC has focused the brand introduction of XALO Juice in pilot markets in the European Union.

Does the European introduction of XALO Juice alter the focus of XANGO, LLC?

No. The focus of XANGO is to lead the category we created with the world's best mangosteen products. The European introduction of XALO Juice expands the reach of our category and responds to the needs of the marketplace.

What type of research has been done on XALO Juice?

XALO Juice has been tested to guarantee product safety. Also, the individual components of the XALO Juice formula have been studied and researched by reputable institutions around the world. Much of the research on the ingredients in XALO Juice can be found in scientific and medical journals.



When will XALO Juice support materials be available for purchase?

Support materials (product brochures and other sales tools) will be available to XANGO distributors in the near future. A product profile can currently be downloaded at www.xalojuice.com.

OPERATIONS

Where is XALO Juice manufactured?

In the United States.

Is WILD Flavors involved in the formulation of XALO Juice?

Yes. WILD Flavors continues to be a valued partner of XANGO, LLC and offers unmatched expertise in the formulation of premium nutritional products.

What is the shelf life of XALO Juice?

One year. It is always preferable to check the “Best by” date on the bottom of each bottle.

Does XALO Juice contain any preservatives?

XALO Juice is a preservative-free product. As such, it should be kept refrigerated after opening and consumed within two to three weeks.

What quality controls govern the production of XALO Juice?

XALO Juice is manufactured through a strategic production partnership with WILD Flavors, Inc., an ISO 9001-certified food-and-beverage-industry giant.